

VICTOR E. HUSKIE

123 First Street
DeKalb, IL 60115
victorhuskie@niu.edu
(815) 555-5555

www.linkedin.com/in/yourprofilenamehere/

OBJECTIVE

An entry level sales position.

EDUCATION

Bachelor of Science in Marketing, May 20XX

Northern Illinois University, DeKalb, IL

GPA: 3.7/4.0

Professional Sales Certificate, May 20XX

SKILLS

Computer: Microsoft Office, Dreamweaver Web Design, Adobe Publisher

Languages: Fluent in Spanish

Certifications: Certified Internet Web Professional

EXPERIENCE

Sales Associate Intern, Cintas, Rockford, IL, Summer-20XX

- Accompanied senior sales associates on business calls with local clients to promote the Cintas brand
- Produced 47 sales orders, leading to a \$12,558 gross profit
- Presented a one hour workshop, Professional Selling, Setting Financial Goals, and Managing Your Time, to a sales team of 26 employees

Customer Service Specialist, Best Buy, DeKalb, IL, August 20XX-Present

- Provide information on 23 brands of televisions to meet customers' needs
- Supervise the rotation and floor coverage of four employees on the media floor
- Match customers with the proper store employee to provide prompt and professional service

SPECIAL PROJECTS

Junior Consultant, Experiential Learning Center, Northern Illinois University, DeKalb, IL, January 20XX - May 20XX

- Created a marketing plan and creative strategy that presented the Non-Profit We Care Pregnancy Center message and information effectively to the target audience

LEADERSHIP ACTIVITIES

Delta Sigma Pi, Northern Illinois University, DeKalb, IL

August 20XX–December 20XX

Community Outreach Chair

- Conducted social and recreational events with other student organizations
- Arranged volunteer activities for 12 members at a local homeless shelter and child care center

AFFILIATIONS

American Marketing Association, Spring 20XX-Present

Public Relations Student Society of America, Fall 20XX-Present